



**FOSWAY  
GROUP**

# 9-Grid™ Vendor Snapshot LEARNING SYSTEMS

Training Orchestra is a **STRATEGIC LEADER** on the  
2024 Fosway 9-Grid™ for Learning Systems

## Fosway 9-Grid™

### Learning Systems

2024

#### Key

#### Type

Suite

Specialist

#### Presence

Higher

Mid

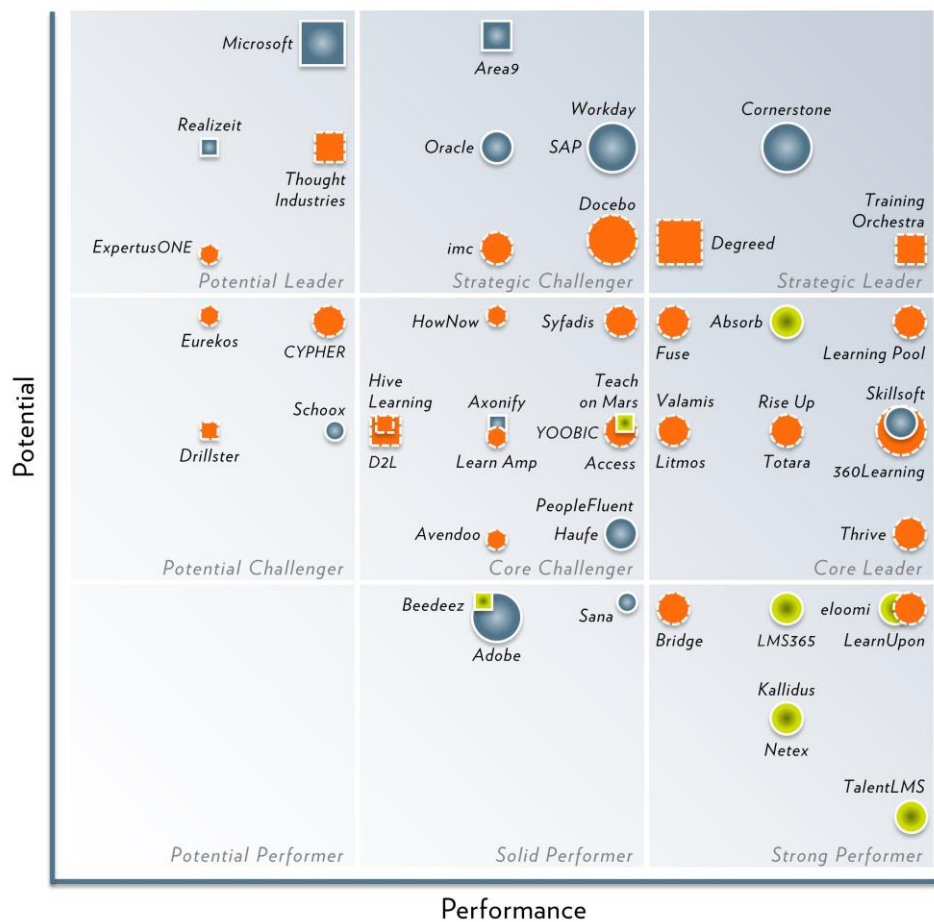
Lower

#### Total Cost of Ownership

Higher

Mid

Lower



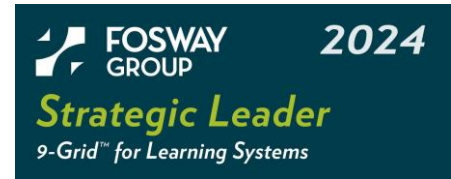
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[Click here](#) to understand the Fosway 9-Grid™ model in more detail or to download the full market reports.



# Training Orchestra

Founded in 2001, Training Orchestra is a specialist in training management software. Headquartered in France, and with offices in the US, Canada, and the UK, its training management system (TMS) was launched in 2009 and is used by many organisations globally to efficiently manage and administer high-scale in-person and virtual instructor-led training.



## What is a Strategic Leader?

**Strategic Leaders** provide a rich set of capabilities with the scope and sophistication to support the needs of large, complex global customers. They have strong market performance and customer advocacy and often provide a reference point for the wider market. They are frequently selected by market-leading organisations and consistently meet the needs of those organisations on a global basis.

Potential Leader	Strategic Challenger	<b>Strategic Leader</b>
Potential Challenger	Core Challenger	Core Leader
Potential Performer	Solid Performer	Strong Performer

## 9-Grid™ Rating Summary

Type	Performance	Potential	Presence	TCO	Trajectory
Specialist	Higher	Higher	Mid	Mid	Capitalising

Interpreting the exact position of the vendor in a 9-Grid™ zone is explained in more fully in our [Introduction to the 9-Grid™](#) document available from our website [www.fosway.com](http://www.fosway.com).

## What is Capitalising Trajectory?

Trajectory is Fosway's sense of the rate of change of the solution in terms of both Performance and Potential, relative to the vendor themselves and the level of change in the wider supplier market. Vendors with a **Capitalising** trajectory rating are increasing their level of market performance and customer advocacy, but have a slower level of innovation relative to previously and the wider market at this level.

For more information see the [Fosway 9-Grid™ Trajectory Guide](#) on our website.



Training Orchestra position within the 9-Grid™ Zone



## Rating Headlines – Training Orchestra

- Training Orchestra is the leading learning system specialist focusing on scheduling and training resource management. Frequently selected by large complex organisations to schedule, manage and optimise both in-person and virtual training at scale.
- Deep experience working with large enterprise organisations globally, providing a depth and sophistication of training management that is way beyond what is provided in other learning systems. Partners with many learning management solutions including mid-market and large enterprise learning suites, and HCM learning modules to provide an integrated solution for customers.
- Their strongly differentiated proposition combined with extensive learning system partnerships has led to strong customer and sales growth in Europe and North America.
- The system is not used directly by the learner, but by the training operations team, schedulers and instructors. Features allow for regulatory control over global operations with different in-country legal or compliance requirements and is updated to support law changes in each market.
- Provides financial optimisation of total training delivery, tracking costs, handling multiple currency cost calculations, monitoring, and forecasting budget requirements. Also provides extensive financial performance reporting, and supports extended enterprise operations with high volume participants as well as non-nominative registrations.

## Accuracy of Information and Warranties

The analysis and recommendations made in Fosway 9-Grids™ are based on the information currently available to Fosway Group from sources believed to be reliable. Fosway Group disclaims all warranties as to the accuracy, completeness or adequacy of such information. Fosway Group will have no liability for errors, omissions or inadequacies in the information contained herein, or for interpretations hereof. Opinions expressed herein, are subject to change without notice. All content is copyright Fosway Group Limited, unless otherwise identified. All rights reserved.



## About This Snapshot

Fosway 9-Grids™ are the only in-depth, independent vendor assessments for European corporate buyers of Next Gen HR, Talent and Learning. A Vendor Snapshot is a short-cut perspective to Fosway's 9-Grid™ assessment of the vendor with expert insights to accelerate and de-risk choices and buying decisions. Follow the QR Code to read the full 9-Grid™ report including key market and solution trends or [click here](#).



Join Fosway Corporate Membership to get inside access to our deeper research, corporate roundtables, and private engagement with our analyst team. To find out more, contact us at [corporatemembership@fosway.com](mailto:corporatemembership@fosway.com).

## About Fosway Group

Fosway Group is Europe's #1 HR Industry Analyst focused on Next Gen HR, Talent and Learning. Founded in 1996, we are known for our unique European research, our independence and our integrity.

For over 25+ years, we have been analysing the realities of the market, and providing insights on the future of HR, Talent and Learning. Fosway analysts work extensively with our corporate clients and wider network to understand the inside story of the challenges they face, and their real experiences with next gen strategies, systems and suppliers. Our independent vendor analysis provides a vital resource when making decisions on future strategy, innovation and technology.

And just like the Roman road we draw our name from, you'll find that we're unusually direct. Talk to us today:

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## About Training Orchestra

Training Orchestra helps organizations around the world to automate and optimize their classroom and vILT training operations – and realize the full potential of their training resources and investment.

As a leading Training Management System (TMS), with more than 600 satisfied customers worldwide, Training Orchestra complements the LMS to serve the entire training process from scheduling, resource management and instructor collaboration to task management, budgeting and reporting. Training Orchestra replaces manual processes and spreadsheets enabling L&D, Training Companies and Associations to deliver more training for less to their employees, extended enterprise and members.

For more information visit the Training orchestra website at: <https://www.trainingorchestra.com>